

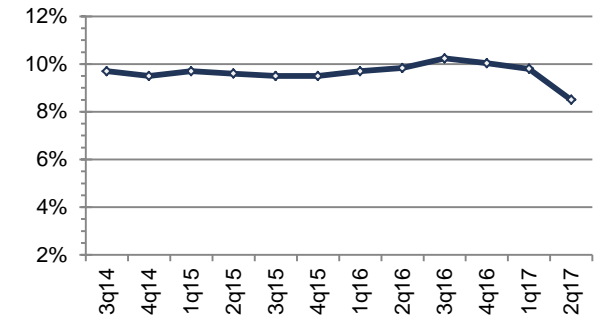
KNOWLEDGE: OFFICE MARKET SNAPSHOT

District of Columbia 2Q17

Submarket	Inventory SF	Vacancy %, direct	Vacancy 1 yr. % Δ	Avg. Rate Class A \$ PSF, FS	Avg. Rate Class B \$ PSF, FS	Net Absorp. SF, YTD	Deliveries SF, YTD	Under Const. SF
Capitol Hill	6,236,132	7.5%	-20.7%	\$58.68	\$50.93	-67,145	0	1,182,184
Capitol Riverfront	4,995,146	19.2%	51.1%	\$48.38	\$39.08	315,231	0	364,000
CBD	44,311,040	7.4%	4.0%	\$60.21	\$48.48	-231,881	156,254	1,381,974
East End	49,428,871	11.6%	5.1%	\$59.79	\$46.14	-33,673	89,344	2,021,595
Georgetown	31,731,379	0.6%	-23.8%	\$56.68	\$36.75	6,464	0	0
NoMa	11,046,805	13.8%	-4.8%	\$52.56	\$29.22	519,294	156,254	522,550
Northeast	1,990,501	1.9%	-10.3%	NA	\$45.98	1,818	0	0
Southeast	1,007,337	2.0%	89.9%	NA	NA	-5,009	0	0
Southwest	11,949,311	12.1%	-0.8%	\$48.43	\$46.88	199,823	0	382,467
Uptown	13,488,420	9.6%	-4.2%	\$50.34	\$42.53	16,469	0	0
West End	4,736,571	9.4%	-8.7%	\$54.93	\$48.43	26,042	0	0
DISTRICT OF COLUMBIA	180,921,513	8.5%	-13.6%	\$57.20	\$45.49	742,033	401,852	5,854,770

This data has been gathered from sources deemed reliable. However, EDGE Commercial Real Estate makes no guarantees as to the accuracy thereof.

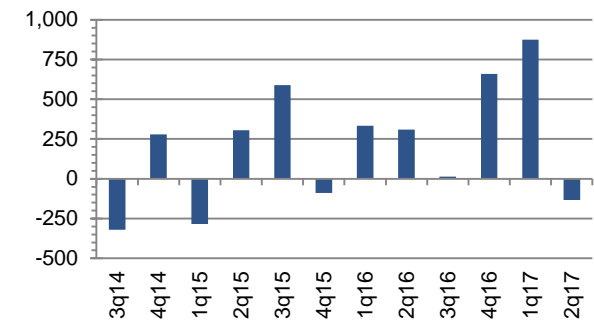
Historical Direct Vacancy



Historical Asking Rate \$ PSF, FS



Historical Net Absorption SF x 1,000



Market Indicators



Vacancy/Availability

